

October 4, 2010

Ms. Debra Howland, Executive Director  
New Hampshire Public Utility Commission  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

RE: registration as natural gas aggregator

Dear Ms. Howland:

E Source Companies LLC wishes to provide natural gas aggregator / broker services to large commercial and industrial customers in the State of New Hampshire, and via this submittal registers its intent.

#### Description and history of E Source

For more than 20 years, E Source has been providing research and advisory services to utilities and large energy users related to critical problems involving energy efficiency, utility customer satisfaction, program design, marketing, customer management, and sustainability. EnergyWindow, Inc. has been active as an electricity and/or natural gas broker since 2000. In July, 2008, E Source acquired EnergyWindow, Inc., all of its assets and all of its customer relationships. During this two-year transition, we have continued to operate in various states under EnergyWindow, Inc., EnergyWindow, Inc. d/b/a E Source, and E Source Companies LLC.

#### E Source experience and services

E Source acts solely as a broker between large end-users and licensed suppliers, and does not take physical title to electricity or natural gas, or engage in retail sales. Our contract relationships aggregate multiple sites of a single customer, but not multiple customers in one contract. Our energy procurement specialists use the EnergyWindow auction platform to help clients identify and select quality energy supply options and sources to leverage their buying power and take maximum advantage of market opportunities. Our expertise is based on in-depth analysis of historical trends of wholesale natural gas and electricity prices. We support all types of auctions including reverse, forward, sealed, and transparent auctions. All products can be bid—for example, fixed, indexed, block and index, and heat rate. The benchmarks we provide allow our clients to compare their bids with tariff analyses and projections, wholesale price forecasts, current price, and their budget. We're also constantly checking on current pricing trends, emerging energy and deregulation issues, and changing energy market complexities, and distribute our analysis in weekly or monthly newsletters.



We have enclosed our application, electronic files on CD, all required addenda, and a check for our license fee.

We anticipate there may be follow-up requirements or items on the application that may need further clarification. Your contact to secure E Source's compliance with Massachusetts reporting is:

Ms. Becca Brunke, Staff Accountant II

1965 N. 57<sup>th</sup> Court

Boulder, CO 80301-2826

303-345-9144

becca\_brunke@esource.com

Sincerely,

Gary Sunshine

Executive Vice President